



**NIGER STATE**  
**PUBLIC PRIVATE PARTNERSHIP AGENCY**  
**GOVERNOR'S OFFICE**  
 Facilitating Infrastructural Development and Investment in Niger State  
 Office: Ground Floor, Tanko Beji House, No 51 Bosso Road, Minna, Niger State.

@: New Vision Prints 08039103322, 08050933180



NIGER STATE PUBLIC - PRIVATE  
 PARTNERSHIP AGENCY

# Governor's Office



NIGER STATE

Shared vision and collective  
 responsibility

*Operational Manual  
 For Public Private Partnership  
 in Niger State*



Office Location:  
 Ground Floor, Tanko Beji House,  
 No 51, Bosso Road - Minna, Niger State.

**NIGER STATE PUBLIC - PRIVATE  
PARTNERSHIP AGENCY  
GOVERNOR'S OFFICE**

**Operational Manual  
For Public Private Partnership  
In NIGER STATE**

**Office Location:  
Ground Floor, Tanko Beji House,  
No 51 Bosso Road-Minna, Niger State.**

## TABLE OF CONTENT

Forward	i
Preface	ii
Vision and Mission	iii
<b>CHAPTER ONE</b>	
Introduction	1
PPP Operating Emphasis	2
PPP Enabling Environment	2
PPP Focus in Niger State	2
PPP Stakeholders	3
Why PPP	3
Challenges of PPP	4
PPP Prospects in Niger State	4
PPP Guiding Principles	5
The Element of Risk	5
Risk Assessment	6
Risk Evaluation	6
Risk Identification	7
Risk Mitigation Strategies	7
<b>CHAPTER TWO</b>	
Functions of PPP Agency	8
Ingredients for a Successful PPP	9

## CHAPTER THREE

Models/Forms of PPP	11
---------------------	----

## CHAPTER FOUR

PPP Project life cycle	13
PPP Phase Implementation process	15

## CHAPTER FIVE

Policy Objectives and Implementation	18
--------------------------------------	----

## CHAPTER SIX

Steps in Implementing process by MDAs	23
Registration Category	24

## CHAPTER SEVEN

A typical content of PPP Agreement	26
------------------------------------	----

## APPENDIX

PPP Agency Organogram	30
-----------------------	----



## FOREWORD

The Public Private Partnership Agency in Niger State was conceptualized in 2007 due to the decaying nature of the state infrastructures and continue search for global best practices. This led to the passage of the PPPA law in 2011 and the establishment of PPP Agency to co-ordinate, regulate and monitor all PPP activities in the State.

The PPPA with legal and regulatory framework has been a major policy thrust of the Niger state government in its bid to achieve vision 3:2020 through institutional changes and infrastructural development.

The contribution of PPP towards the development of Niger state cannot be underestimated as it is useful in almost all aspects of life. It is evident that the government alone even at the best of times cannot afford to provide infrastructural requirement which are needed for the economic development; thus there is the call for the intervention of the private sector. Public Private Partnership is therefore a necessary and important instrument for the attainment of sustainable development.

The Agency will be a one stop business centre for Public Private Partnership in Niger state devoid of frustrating bureaucratic delays and will facilitate the co-ordination between project initiating ministries, agencies of government and the private investors.

The stack reality is that PPP offers the only realistic route to the actualization of Nigeria potentials and in Niger State we are determined to show the light for others to follow the way.

Long Live Niger State

Long Live the Federal Republic of Nigeria.

The Chief Servant,  
Dr. Mu'azu Babangida Aliyu, CON,  
(Talban Minna),  
Executive Governor, Niger State.  
2013.

## PREFACE

The government of Niger State under the able and amiable leadership of the Chief Servant Dr. Muazu Babangida Aliyu CON has been making frantic effort since the inception of the administration in 2007 in the provision of infrastructure through Public Private Partnership Agency.

This effort faced great challenge of weak capacity of the institutions to identify and package viable PPP projects, other challenges to this effort includes understanding PPP concept, project selection and preparation, risk identification and allocation, tendering and procurement process, financing, lack of transaction advisors, feasibility studies, monitoring and evaluation and weak investors/developers etc.

It is in this regard that the Niger state Public Private Partnership Agency packaged this manual to serve as a quick simple guide to MDAs in identifying and packaging PPP projects in order to have effective and efficient implementation of the packaged project.

These challenges has impeded the efforts of the state in provision of infrastructural services of world class standard delaying the realization of our cherished dream of being one of the three top economies in the country by the year 2020.

These operational manual sets out the steps that MDAs will take to ensure that private investment is used, where appropriate to address infrastructure deficit and improve public services in a sustainable way. The manual is also in line with government commitment to transparency, accountability and private investor engagement which will follow international best practice and to be achieved through open competition.

Shehu Kudu Mohammed  
Director General,  
Public Private Partnership Agency,  
Niger State.



## VISION

**To make Niger state an economically competitive state through the popularization and usage of PPP concept**

## MISSION

**To create economic friendly business environment, promote the economic potential of the state and establish effective linkages between stakeholders for socio-economic and industrial development through value addition strategy of PPP.**

## CHAPTER ONE

### INTRODUCTION

#### Preamble

Demand for basic infrastructure services has grown over the years, outstripping the supply capacity of existing assets. Many years of non-investment and or under investment combined with poor maintenance of the existing infrastructures have left the state with a significant infrastructure deficit, which is holding back the state's economic growth and development.

The state needs to make massive investments beyond the means available to government in order to close its demanding infrastructure gap and realize the state's vision 3:2020. The government believes that the private sector can play a vital role in providing the needed new investments through Public Private Partnership (PPPs).

A Public-Private Partnership (PPP) is a contractual agreement between a public agency (federal, state or local) and a private sector entity. Through this agreement, the skills and assets of each sector (public and private) are shared in delivering a service or facility for the use of the general public. In addition to the sharing of resources, each party shares in the risks and rewards potential in the delivery of the service and/or facility.

As Nigeria's population increases yearly, the availability of funds to government (both at federal, state or local government level) dwindles because of the competing needs for execution of capital projects, huge increase in recurrent expenditures, pressure on provision of social services, etc.

